# PART I – Budget Assumptions and Highlights BUDGET ASSUMPTIONS

REVENUE ASSUMPTIONS	FY 2018-2019 ESTIMATED ASSUMPTIONS	FY 2019-2020 ESTIMATED ASSUMPTIONS	FY 2020-2021 ESTIMATED ASSUMPTIONS	FY 2021-2022 ESTIMATED ASSUMPTIONS		
Secured Property Taxes CCPI	County Fetimet	0.00/				
Supplemental Tax Growth	County Estimate	2.0%	1.0%	1.0%		
Unsecured Tax Growth	(\$50,000)	(\$50,000)	(\$50,000)	(\$50,000)		
Prior Year Tax Growth	County Estimate 5.0%	2.5%	2.5%	2.5%		
	3.0%	5.0%	5.0%	5.0%		
Enrollment Fee:						
Resident	\$ 46	\$ 46	, ac			
Non-Resident Tuition	\$ 260	\$ 270	\$ 46	\$ 46		
Non-Resident Capital Outlay Fee	\$ 60	\$ 270	\$ 280	\$ 290		
Transportation Fee per FT Student	\$36/semester	\$36/semester	\$ 60	\$ 60		
Parking Fee:	330/3emester	\$50/semester	\$36/semester	\$36/semester		
Primary Term	\$ 42	¢ 40				
Summer	\$ 42	\$ 42	\$ 42	\$ 42		
Daily	\$ 4	\$ 26 \$ 4	\$ 26	\$ 26		
Health Fee:		→ <b>→</b>	\$ 4	\$ 4		
Primary Term	\$ 20	\$ 20	A 20			
Summer	\$ 17	\$ 20 \$ 17	\$ 20	\$ 20		
Technology Fee per semester	\$ 10	\$ 17	\$ 17	\$ 17		
	3 10	\$ 10	\$ 10	\$ 10		
Lottery Income/Estimated FTES:						
Prop 20	\$ 48	\$ 48	ć .a.			
Non-prop 20	\$ 146	\$ 48 \$ 146	\$ 48	\$ 48		
State Allocations (% of prior year amount)	90%-100%	3 146 100%	\$ 146	\$ 146		
Prop 30 – Educational Protection Act	\$85 per FTE		100%	100%		
Mandated Claims – one time	\$0	\$85 per FTE	\$85 per FTE	\$85 per FTE		
Bookstore Commission	···	\$0	\$0	\$0		
COLA for categorical programs	\$100,000	\$100,000	\$100,000	\$100,000		
saceported programs	2.71%	2.57%	2.67%	2.75%		

D ESTIMATED ASSUMPTIONS  Ep 0% se N/C 0% to 95% s; \$60K	FY 2021-2022 ESTIMATED ASSUMPTIONS
PP 0% 0% 0% to 95% b; \$60K	ASSUMPTIONS
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se N/C 0% to 95% ;; \$60K	
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41	
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Step C of range	Step C of range
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Un to \$1.705 /	Up to \$1,785/mo
Up to \$1,785/mo	\$1,900/mo for UPN
PM \$1,900/mo for UPM	5% effective 10/1 0%
-	

EXPENDITURE ASSUMPTIONS	FY 2018-2019 ESTIMATED ASSUMPTIONS	FY 2019-2020 ESTIMATED ASSUMPTIONS	FY 2020-2021 ESTIMATED ASSUMPTIONS	FY 2021-2022 ESTIMATED		
Statutory Employer Benefit Rates:			ASSOMETIONS	ASSUMPTIONS		
STRS	16,28%	18.13%	10.100/			
PERS – CSEA	19.812%	20.80%	19.10%	19.29%		
PERS - SEIU	19.232%	20.80%	23.50%	24.60%		
PERS - Unrepresented	18.062%		23.50%	24.60%		
PERS PEPRA	18.062%	20.80%	23.50%	24.60%		
PERS - Public Safety	18.32%	20.80%	23.50%	24.60%		
PERS PEPRA - Public Safety	18.32%	19.10%	20.60%	20.60%		
PERS – Public Safety Unfunded Liability		13.20%	13.90%	13.90%		
Social Security	\$107,080	\$123,000	\$80,000	\$93,000		
Medicare	6.2%	6.2%	6.2%	6.2%		
Unemployment Insurance	1.45%	1.45%	1.45%	1.45%		
Workers' Compensation	0.05%	0.10%	0.15%	0.15%		
workers compensation	1.01%	1.06%	1.11%	1.17%		
Fixed Costs:						
Telephone, Sewer, Pest						
Water	5.0%	5.0%	5.0%	5.0%		
Gas/Electricity	10.0%	10.0%	10.0%	10.0%		
Insurance	3.0%	3.0%	3.0%	3.0%		
modrance	5.0%	5.0%	5.0%	5.0%		
Energy Savings – Tesla						
Energy Savings – Sunpower	\$100K	\$100K	\$100K	\$100K		
ana By Julings Surpower	\$250K	\$250K	\$250K	\$250K		
Operating Expenses	Budgeted by Depts.	2 50/				
	badgeted by Depts.	2.5%	2.5%	2.5%		
Elections	\$300K	No	\$400K	Ai -		
			λ400Κ	No		
Instructional Units Budgeted	4,900	4,900	4,900	4,900		
Cost Per Unit						
oost to out	\$4,491	\$4,593	\$4,734	\$4,925		
Fransportation Expense for FT Student	\$36/semester	\$36/semester	\$36/semester	6364		
	7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	\$30/3ETHESTEI	\$36/semester	\$36/semester		

#### **General Fund Highlights**

#### <u>Overview</u>

#### **Basic Aid Status**

The District is a "Basic Aid" district, or, as it is now being called, a "self-supporting" district. The District's core funding is determined by law to be the larger of the State funding formula known as apportionment, which is based on full-time equivalent student (FTES) enrollment, or a fixed percentage of the County of Marin's property tax revenue. In fiscal year 2017-18, the District received approximately \$31.1 million more as a Basic Aid district – the "Basic Aid increment" – than it would have received from apportionment. In 2018-19, the Basic Aid increment will be approximately \$33.1 million.

### The State Budget Process and College of Marin

The most significant element for the District in the State budget process in recent years has been the one-time mandated costs, especially in fiscal years 2015-16 and 2016-17. The District received \$209 thousand in fiscal year 2017-18, and expects to receive \$104 thousand for mandated costs reimbursements in 2018-19. The passage of Proposition 30, The Schools and Local Public Safety Protection Act of 2012, also continues to contribute to revenue. The District expects to receive \$85 per FTES annually resulting in \$282 thousand in the Adoption Budget. The Chancellor's Office has adopted a COLA of 2.71% for its 2018-19 budget.

### Discussion of the Proposed Budget for Fiscal Year 2018-19

The Adoption Budget for 2018-19 has the following key elements:

- Budgeted expenditures exceed planned revenues resulting in \$1.27 million net decrease to the ending Fund Balance.
- The estimated Ending Fund Balance for 2018-19 is 9.0% of total Unrestricted General Fund expenses compared to 10.9% for 2017-18.
- A positive CPI inflation factor adjustment of 1.02% for secured property taxes is expected to result in an increase of \$2.5 million for 2018-19 secured property taxes.
- Increase in health benefits is approximately \$376 thousand for 2018-19.

## PART IV - UNRESTRICTED GENERAL FUND A. FOUR-YEAR BUDGET FORECAST

FISCAL YEAR					PROJECTED	)	ADOPTION		BUDGET		BUDGET		
		ACTUAL		ACTUAL	ACTUAL		BUDGET		FORECAST		BUDGET FORECAST	BUDGET	
		2015-2016	_	2016-2017	2017-2018		2018-2019		2019-2020		2020-2021		FORECAST
SOURCES OF FUNDS									2010-2020		2020-2021	-	2021-2022
BEGINNING FUND BALANCE	\$	6,740,231	\$	7.105.482	\$ 10,396,668	3 \$	7 042 040	•	F 774 700	_			
REVENUES			<u>,</u>	1,100,102	Ψ 10,000,000	, ,	7,043,940	\$	5,774,706	\$	6,277,240	\$	6,813,368
PROGRAM-BASED FUNDING		50,929,981		54,447,526	56,709,112	,	59 717 500		04.040.000				
FEDERAL		297		- 1, 111,020	252		58,717,596		61,016,333		62,832,154		64,620,219
OTHER STATE		4,509,350		2,570,597	2,647,665	•	2,057,988		2.057.000		-		-
OTHER LOCAL		1,226,219		1,538,238	1,180,818		1,338,408		2,057,988		2,057,988		2,057,988
OTHER FINANCING SOURCES		1,274		479,042	629,685				1,372,581		1,407,117		1,437,215
TOTAL REVENUE		56,667,121		59,035,403	61,167,532		455,801		2,253,045		2,602,413		346,752
TOWAL ADVISOR				00,000,400	01,107,532		62,569,793		66,699,947		68,899,672		68,462,174
TOTAL SOURCES		63,407,352		66,140,885	71,564,200		69,613,733		72,474,653		75,176,912		75,275,542
USE OF FUNDS											· · · · · · · · · · · · · · · · · · ·		
SALARIES		00 504											
BENEFITS		32,521,727		32,282,136	34,265,136		36,484,389		37,794,075		38,877,982		40,314,802
TOTAL SALARIES & BENEFITS		13,601,552		13,833,983	14,588,986		16,087,768		16,617,513		17,477,080		18,883,509
TOTAL GALAKIES & BENEFITS		46,123,279		46,116,119	48,854,122		52,572,157		54,411,588		56,355,062		59,198,311
FIXED EXPENSES		2,276,913		2 2 4 2 2 2 2							,000,002		00,100,011
OTHER OPERATING		4,149,539		2,342,822	2,308,736		2,153,629		2,253,208		2,357,764		2,467,604
CAPITAL OUTLAY		428,107		4,145,855	4,634,570		5,053,054		4,897,505		5,419,944		5,145,442
OTHER OUTGO		2,931,769		411,538	684,919		542,794		556,364		570,273		584,530
EXPENDITURE REDUCTIONS - 2020/2021		2,331,709		2,090,951	7,465,995		2,967,393		3,578,748		3,610,501		3,642,665
EXPENDITURE REDUCTIONS - 2021/2022											(400,000)		, , , , , , , , ,
TOTAL EXPENDITURES		9,786,328		0.004.400							,		(3,300,000)
		3,700,326		8,991,166	15,094,220	-	10,716,870		11,285,825		11,558,482		8,540,241
TOTAL USES		55,909,607		55,107,285	63,948,342		63,289,027		65,697,413				
							00,200,021		05,057,415		67,913,544		67,738,552
SOURCES OVER (UNDER) USES		7,497,745		11,033,600	7,615,858		6 224 706						
TRANSFER IN (OUT)		(392,263)		(636,932)	•		6,324,706		6,777,240		7,263,368		7,536,990
,		(002,200)		(030,932)	(571,918)		(550,000)		(500,000)		(450,000)		(400,000)
ENDING FUND BALANCE	\$	7,105,482	\$	10,396,668	\$ 7,043,940	\$	5,774,706	\$	6,277,240	\$	6,813,368	\$	7,136,990
RESERVE		12.6%		18.7%	10.9%		0.09/						
				10.70	10.5%		9.0%		9.5%		10.0%		10.5%
EXCESS/(DEFICIENCY) OF REVENUES													
OVER EXPENDITURES	\$	365,251	\$	3,291,186	\$ (3,352,728)	¢	/1 260 224\ 4		E00 E04				
	•		*	-,=01,100	¥ (0,002,120)	Φ	(1,269,234)	•	502,534	\$	536,128	\$	323,622
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### PART IV - UNRESTRICTED GENERAL FUND SALARY ANALYSIS

FISCAL YEAR			PROJECTED	ADOPTION	
	ACTUAL 2015-2016	ACTUAL 2016-2017	ACTUAL 2017-2018	BUDGET 2018-2019	% CHANGE
SALARIES					
FACULTY					
INSTRUCTORS-REGULAR INSTRUCTORS-HOURLY	\$ 9,533,170	, , , , , , , , , , , , , , , ,		\$ 11,386,031	14.6%
NON-INSTRUCTORS-REGULAR	7,900,817 1,487,382	, ,		7,142,758	-9.5%
NON-INSTRUCTORS-HOURLY	948,487	, ,	•	1,441,513	-0.9%
FACULTY	19,869,856		817,644	702,000	-14.1%
	.0,000,000	19,037,144	20,101,521	20,672,302	2.8%
CLASSIFIED					
STAFF - REGULAR INSTRUCTIONAL - REGULAR	7,732,802	• •	8,815,345	9,824,934	11.5%
HOURLY INST./NON INST.	934,076	1,023,580	953,605	1,271,909	33.4%
OVERTIME	654,705	742,259	593,011	696,859	17.5%
CLASSIFIED	106,359		111,789	123,400	10.4%
	9,427,942	9,771,261	10,473,750	11,917,102	13.8%
ADMINISTRATORS					
ACADEMIC	1,703,675	1,782,041	1,963,823	1,949,519	-0.7%
CLASSIFIED	1,520,254	1,691,690	1,726,042	1,945,466	12.7%
ADMINISTRATORS	3,223,929	3,473,731	3,689,865	3,894,985	5.6%
					,
TOTAL SALARIES	\$ 32,521,727	\$ 32,282,136	\$ 34,265,136	\$ 36,484,389	6.5%

## PART IV - UNRESTRICTED GENERAL FUND CAPITAL OUTLAY AND OTHER OUTGO ANALYSIS

FISCAL YEAR		ACTUAL 2015-2016		ACTUAL 2016-2017		ROJECTED ACTUAL 2017-2018		ADOPTION BUDGET 2018-2019	% CHANGE
CAPITAL OUTLAY							-	2010-2013	CHANGE
LIBRARY BOOKS/PERIODICALS	\$	72,524	\$	72,191	\$	69,006	\$	79,877	15.8%
EQUIPMENT NEW & LEASED TOTAL		355,583		339,347		615,913		462,917	-24.8%
TOTAL	\$	428,107	\$	411,538	\$	684,919		542,794	-20.8%
OTHER OUTGO									
INTERFUND TRANSFERS:									
MAINTENANCE MANAGEMENT FUND	\$	428,642	e	227.504	•				
INSTRUCT. & ADMIN. SUPPORT FOR LAB SCHOOL	Ψ	199.051		337,524	\$	171,151		-	-100.0%
CHILD DEVELOPMENT FUND				192,310		213,504	\$	206,465	-3.3%
IVC ORGANIC FARM FUND		114,337		60,771		195,625		212,535	8.6%
HAMILTON REDEV. BOND REDEMPTION		-				71,006		186,767	163.0%
STUDENT FINANCIAL AID TRUST FUND		389,577		420,459		165,996		100,000	-39.8%
LEASE REVENUE BOND INTEREST & REDEMPTION		-		-		44,724		-	-100.0%
TOTAL INTERFUND TRANSFERS:	_			-		545,000		550,000	0.9%
TO THE ITTE AT THE PROPERTY.	\$	1,131,607	\$	1,011,064	\$	1,407,006	\$	1,255,767	-10.7%
INTRAFUND TRANSFERS:									
ADVANCEMENT	\$	000 45	_						
SAS	Þ	266,157	\$	319,591	\$	346,584	\$	324,436	-6.4%
PUENTE		252,467		94,425		531,086		416,829	-21.5%
BFAP/FA		77,679		68,536		82,180		97,322	18.4%
NAPA VALLEY GREEN GRANTS		38,719		86,861		96,696		173,740	79.7%
STUDENT SUCCESS-CREDIT		-		134,403		-		-	0.0%
STUDENT EQUITY		-		-		203,296		57,468	-71.7%
EOPS/CARE/CALWORKS		-		-		-		62,048	0.0%
HEALTH CENTER		-		-		4,771		23,788	398.6%
PARKING		-		-		-		13,565	0.0%
BRANSON		165,760		226,925		307,528		364,579	18.6%
MISCELLANEOUS		-		-		66,630		-	-100.0%
TOTAL INTRAFUND TRANSFERS:		676		9,578		30,992		1,872	-94.0%
TOTAL INTRAPOND TRANSPERS:	\$	801,458	\$	940,319	\$	1,669,763	\$	1,535,647	-8.0%
OTHER USES:									
DEBT RETIREMENT	•	400 70 :	_						
STUDENT FINANCIAL AID	\$	133,704	\$	139,568	\$	189,226	\$	175,979	-7.0%
CERBT (OPEB) CONTRIBUTIONS		15,000		-		-		-	0.0%
PARS CONTRIBUTIONS		850,000		-		-		-	0.0%
TOTAL OTHER USES	-	-				4,200,000		-	-100.0%
. O II IE O II IEI OOLO	_\$	998,704	\$	139,568	\$	4,389,226	\$	175,979	-96.0%
TOTAL OTHER OUTGO	\$	2,931,769	\$	2,090,951	\$	7,465,995	\$	2,967,393	-60.3%